

What is PowerClerk?	2
HOW DO I GET MADE IN MINNESOTA SOLAR INCENTIVE PROGRAM ACCESS?	2
How Do I GET HELP?	3
How Do I Submit an Application?	4
Applicant, Seller, and Installer Application Page	5
Host Customer Application Page	6
System Owner Application Page	8
Payee Application Page	8
Project Site Application Page	9
Project Components Application Page	11
What is the Design Factor?	11
Application Review Application Page	13
Paperwork Record Application Page	133
Submit Application Application Page	
WHAT IF MY PROGRAM HAS A TWO-STEP APPLICATION SUBMISSION PROCESS?	18
Project Components Application Page	18
Notice of Completion Application Page	
Incentive Claim Review Application Page	17
Paperwork Record Application Page	
Submit Application Page	
WHAT HAPPENS AFTER MY APPLICATION IS SUBMITTED?	

What is PowerClerk?

PowerClerk is the industry-leading software platform for renewable energy incentive and feed-in tariff processing. A hosted, web-based application, PowerClerk is used today to process about 70% of the solar (PV) incentive applications (by volume) in the U.S. It is also used to manage other technologies including solar hot water, wind and small hydro.

PowerClerk is a tool for entering and collecting data and documents regarding a renewable energy system upon which a ratepayer, installer or other applicant is eligible to seek a rebate or incentive.

"Applicants" (those applying for incentives) submit application reservations, review their application statuses and submit incentive claims. "Program administrators" (the employees of the Minnesota Department of Commerce) begin accepting and reviewing applications and performing administrative tasks. The details of how applications are submitted in PowerClerk for the Made in Minnesota Solar Incentive Program are outlined below.

How Do I Get Made in Minnesota Solar Incentive Program Access?

The Made in Minnesota Solar Incentive Program in PowerClerk includes its own URL https://mncommerce.powerclerk.com. The webpage found at MNCommerce.powerclerk.com is the entry point for Made in Minnesota Solar Incentive Program application access. An example of Los Angeles Department of Water and Power's front page is shown in **Fig. 1**.

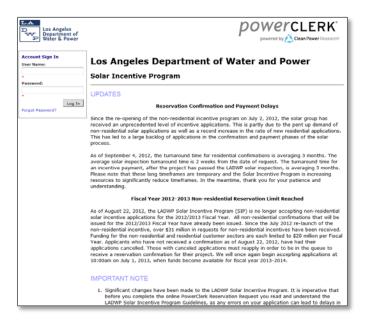


Fig. 1. Program front page

Once you've obtained the URL of your program's front page, navigate there in your web browser. Program administrators design the front page which contains program administrator contact information (email and or phone #) and any additional instructions which you must utilize to request a PowerClerk account. Follow all program guidelines to request a PowerClerk account.

After you've received an email with your account information and have logged in to the Made in Minnesota Solar Incentive Program, https://mncommerce.powerclerk.com, you'll be able to submit applications when the program is accepting applications. Note that all Made in Minnesota Solar Incentive Program users from a particular company may access all incentive applications from that company via the Applications tab.

Self-service password reset is available for all users. If need be, your program administrator can reset your password for you.

How Do I Get Help?

Support to Made in Minnesota Solar Incentive Program applicants is provided by program administrators. Utilize the program administrator email contact information (Solar.help@state.mn.us) provided on the Made in Minnesota Solar Incentive Program front page , https://mncommerce.powerclerk.com

How Do I Submit an Application?

Applying for the Incentives

The application for Made in Minnesota solar incentives can be found at https://mncommerce.powerclerk.com. Follow the instructions on the front page of this website to obtain an applicant log in ID and password. One you have obtained the applicant log in and password go back to the application page https://mncommerce.powerclerk.com sign in with your log in ID and temporary password. You may then change your password to one of your choosing. From there you will be able to select which Made in Minnesota Program you would like to apply for. There are three options, Solar PV, Community solar gardens and solar thermal. Following the instructions in the application and detailed in this document to complete and submit the application.

Application Fee

The Made in Minnesota Solar Incentive Program does not charge an application fee. However, a signed installation agreement is required to be uploaded. This is intended to ensure that projects that have applied for incentives are actual projects that are ready to be installed in 2014. The Made in Minnesota program reserves the right to disqualify fictitious projects.

Public Information

All information submitted to the Minnesota Department of Commerce will be considered public information unless designated "Trade Secret". Social security numbers or tax identification numbers will not be collected. The Minnesota Government Data Practices Act (MGDPA) classifies trade secret information as nonpublic data under Minnesota Statutes section 13.37. As part of the application process, any data designated by the applicant as trade secret information must meet the following definition: "Trade secret information" means government data, including a formula, pattern, compilation, program, device, method, technique or process (1) that was supplied by the affected individual or organization, (2) that is the subject of efforts by the individual or organization that are reasonable under the circumstances to maintain its secrecy, and (3) that derives independent economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by, other persons who can obtain economic value from its disclosure or use.

To the extent that the applicant is claiming data submitted as part of the application is trade secret information, the applicant must certify that it meets the definition of Minnesota Statutes section 13.37 subdivision 1(b) and must otherwise take reasonable efforts to maintain its secrecy as part of its business practices. Any trade secret material uploaded as part of the application data that is trade secret information must be clearly marked as "Trade Secret."

If the Department of Commerce receives a request for application data, the Department will disclose information in accordance with the MGDPA.

If you want this information designated as <u>non-public</u> you must have this information in the uploaded installation agreement and the installation agreement must be prominently marked "Trade Secret".

Any other material uploaded as part of the application data that is trade secret information must be clearly marked as "Trade Secret".

Once you have a Made in Minnesota Solar Incentive Program PowerClerk account and incentive program access (see How Do I Get PowerClerk Access?) you may log in to submit new incentive applications (if the program is accepting applications) or check on the status of your company's existing applications, if any. The main incentive application list is shown in **Fig. 2**.



Fig. 2. User's incentive application list

If the Made in Minnesota Solar Incentive program is accepting new applications, you can begin filling out a new application by pressing the "New Incentive Application" button. The incentive application form is then displayed as a series of steps to be completed. The form is automatically saved each time one step in the form is completed. Incomplete (unsubmitted) applications are saved and you may return at any point in the future to finish filling out an incomplete application. Bear in mind that applications must be submitted between January 1 and February 28th. The pages described below are meant to be representative. If you have questions about a particular application process, please contact the program administrator at solar.help@state.mn.us.

Applicant, Seller, and Installer Page

The first page on the form includes **Applicant, Seller and Installer selection**, as shown in **Fig. 3**. Select the appropriate companies and contacts in these roles for the application. The available companies and contacts are configured by program administrators. Contact your program administrator if the companies and/or contacts you'd like to include in this application are not located in the dropdown lists.

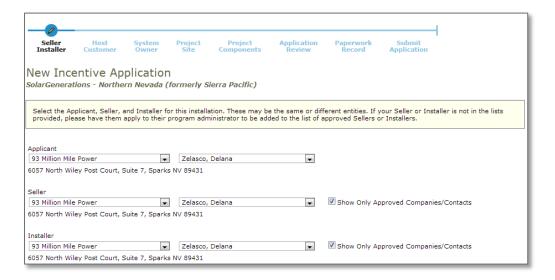


Fig. 3. Seller/Installer page

Host Customer Page

The next step is the **Host Customer page**, which is shown in **Fig. 4**. On the Host Customer page, fill in information about the Host Customer including name, address, phone and email. The Host Customer is the utility customer for which the solar PV or solar thermal will be installed. The Host Customer sector (Customer Classification) is also collected, which is generally a key factor in determining eligibility and setting inputs for incentive calculation. Customer classification for the Made in Minnesota Solar Incentive Program is as follows; Residential classifications are for projects up to 10 kW that are installed at a home. The commercial classifications are for a business or community solar gardens entity up to 40 kW in size. The tax exempt classification is for a project owned or being developed for the benefit of a public or non-profit entity up to 40 kW in size. The Public/Non-Profit rate is the same whether or not the Public/Non-Profit entity is utilizing third party financing that takes advantage of the federal tax benefits.

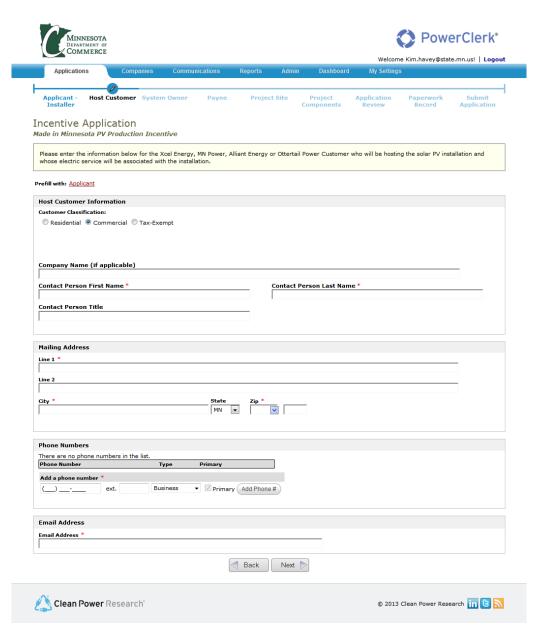


Fig. 4. Host Customer page

System Owner Page

The **System Owner page** is shown in **Fig. 5**. Here, you can indicate if the Host Customer is also the System Owner, or if the System Owner is some other entity (in the case of a lease or Power Purchase Agreement (PPA), for example). If the System Owner is some other entity, relevant System Owner information is entered here.

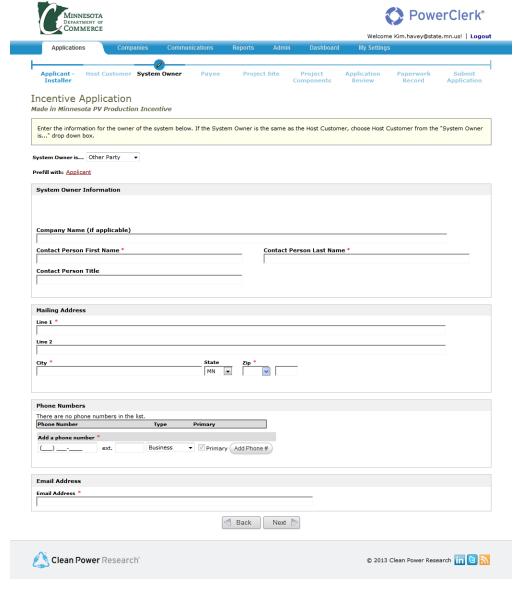


Fig. 5. System Owner page

The Payee Page

The project payee page, shown in figure 6 below, is where you designate who will be receiving the annual production incentive. The payee generally is the system owner but the Made in Minnesota program does allow for third parties to receive payment with the approval of the system owner. The payee must apply for and receive a Minnesota Vendor ID number in order for payment to be made to the payee. The vendor ID can be obtained by going to http://supplier.swift.state.mn.us. For complete instructions please visit the Made in Minnesota Solar web page at www.mn.gov/made-in-minnesota and look for Vendor ID instructions in the project installers/developers section.

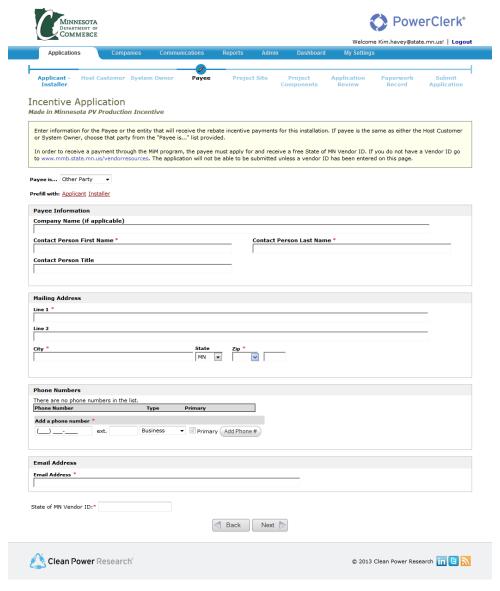


Fig 6. Payee Page

Project Site Page

The **Project Site page** is shown in **Fig. 7**. This page is where you enter the physical location of the proposed PV or solar thermal system. It can be set to be the same as the host customer mailing address or entered as some other location. Additional information including utility company, customer account, meter number, premise number, federal tax credit and funding information, system mounting and other general information is also collected here.

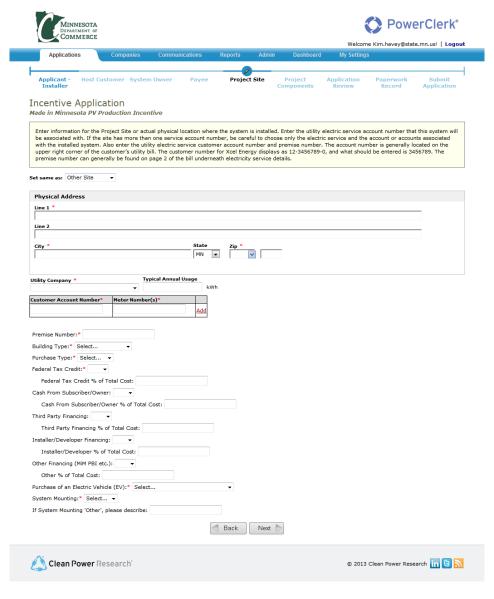


Fig. 7. Project Site page

Project Components Page

The **Project Components page** is shown in **Fig. 8**. This page is where you specify the PV system including Inverters and PV modules. Inverter and PV module options are drawn from the California Energy Commission (CEC) solar equipment lists, which can be accessed here:

http://www.gosolarcalifornia.org/equipment/. Only CEC-listed equipment as it appears on the public CEC website is included in PowerClerk, and as such cannot be overridden.

To be eligible for the Made in Minnesota incentive, the modules must be certified by the Minnesota Department of Commerce. Custom, unlisted, freeform or generic equipment cannot be entered into PowerClerk. Clean Power Research automatically scans the CEC equipment website and any changes to the CEC site are automatically reflected in PowerClerk, usually in less than a business day. Please contact the device manufacturer or your program administrator if a specific device is not available for selection in PowerClerk. Any device not found in PowerClerk will need to be added to the CEC equipment list by the manufacturer.

If the modules being installed are not on the CEC list but they are certified as Made in Minnesota please send a request to solar.help@state.mn.us with the manufacturer name, module number and name plate capacity for instructions on how to proceed. Please allow up to 48 hours for a response.

Use "Add PV Modules" and "Add inverters" link and then click on the drop box to select the manufacturer of the modules and inverters. Make sure to enter the number of modules and inverters and then click "Save" when complete.

System cost is also collected on the Project Components page and is broken down in six line items:

- 1. PV Modules
- 2. Inverters
- 3. Labor
- 4. Permitting Costs
- 5. Other Costs
- 6. Total Costs

These six line items were established by Made in Minnesota Solar Incentive Program. If you want this information designated as <u>not for public</u> you must have this information in the uploaded installation agreement and the installation agreement must be prominently marked "Trade Secret".

A PV simulation is then performed using Clean Power Research's SolarAnywhere® simulation technology and NREL TYM3 insolation data to calculate estimated annual production. A similar simulation is then performed on an optimal system (with a reference tilt and azimuth, and optionally a reference location) to calculate the design factor.

What is the Design Factor?

The **design factor** is the estimated annual production of the proposed system divided by the estimated annual production of an optimal system with the same equipment. The optimal system's characteristics are determined by the program administrator. After the design factor is estimated, an incentive calculation is performed.

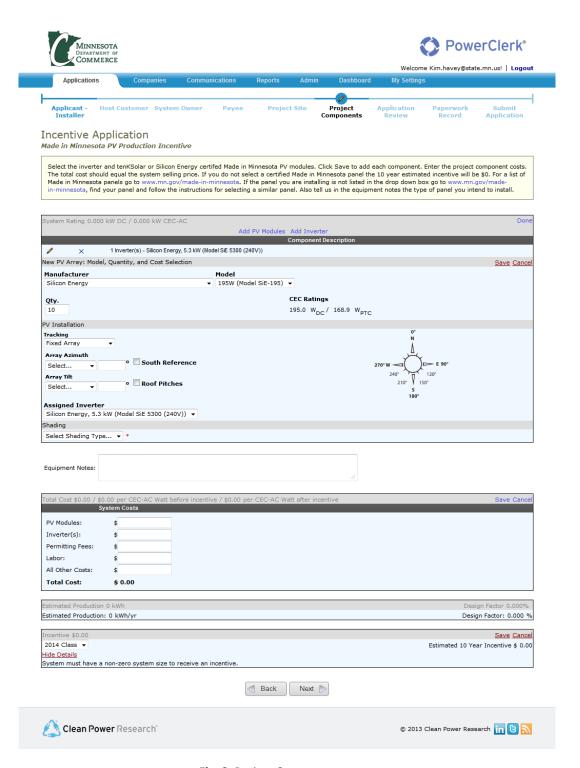


Fig. 8. Project Components page

Application Review Page

The **Application Review page**, shown in **Fig. 9**, contains a printable summary of the entire application. This is typically printed and then signed by the necessary parties (often Host Customer and System Owner).

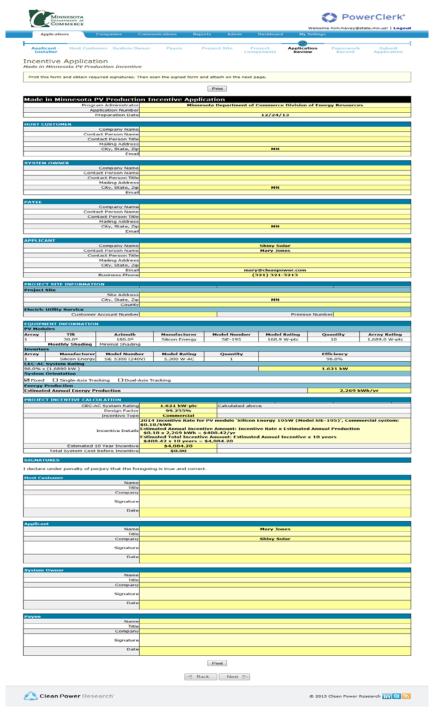


Fig. 9. Application Review page

Paperwork Record Page

An example of the **Paperwork Record page**, shown in **Fig. 10**, lists the supporting documents for this application. You can attach appropriate supporting documents electronically via your web browser. Uploaded documents must be in PDF format, and 5MB or smaller. The Made in Minnesota Solar Incentive Program accepts paper documents. Applicants can assert on this page that you are mailing specific documents to the program administrator. If you choose to mail in the documents they must be postmarked by February 28th or the application will not be accepted. **If you want this information designated as non-public you must have this information in the uploaded installation agreement and the installation agreement must be prominently marked "Trade Secret". Any other material uploaded as part of the application data that is trade secret information must be clearly marked as "Trade Secret".**

Documents may either be required (all the time, for all applications) or possibly required (when the document may or may not be required, depending upon the application). The documents that are always required include the signed application form, signed installation agreement, shading profile, site plan, before photo and a copy of the monthly utility bill. A certificate of tax exempt status is also required if the project is claiming the non-profit/public incentive amount.

Required documents must be available at the time of application submission; PowerClerk will not allow you to submit the application unless there is an attachment (or indication of physical submission for all required documents.





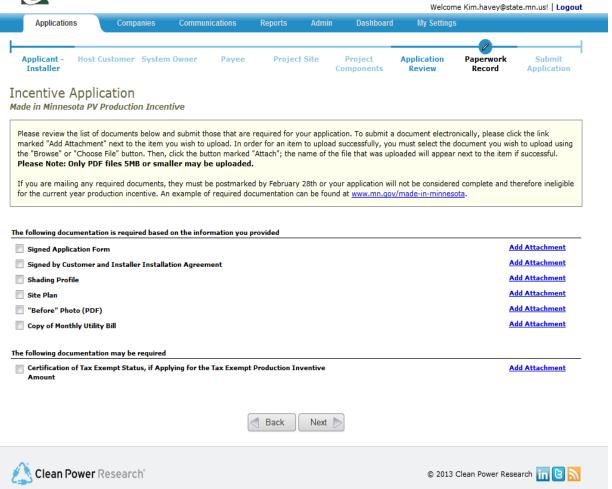


Fig. 10. Paperwork Record page

Installation agreement requirements

Installation agreements should include all the items listed below.

- Customer name, address, and contact information
- Installer name, address and contact information
- Project electrician's name, address, contact information and MN electrical license number
- Utility Premise Number
- Description of the project including, kW capacity, type and quantity of panels, inverters and total installation cost
- Any contingencies
- Estimated project completion schedule
- Signed and dated by installer and customer
- Marked "Trade Secret" if applicable

Shading Analysis

The primary fuel for solar panels is sunlight, if there is an obstacle in the way, such as a tree or flag pole that will cast a shadow onto the solar panels, the system may have significant output reduction. Even small or partial shading of solar modules can have a significant effect on your systems performance. Just 10% shading of a solar array can lead to a 50% reduction in efficiency and even, on occasion, total system shutdown. We recommend having a shading analysis done using any number of methods. The most common tools are the SolarPathfinder, SunEye, or Solmetric iPV devices.

Most PV installers will have the tools needed to complete the analysis or you can rent them from a number of renewable energy groups. The application requires that a shade analysis report along with your application for the Made in Minnesota Incentive Program.

Site plan requirements and example, shown in Fig. 11

Site plans should include all the items listed below.

- Customer name and install address
- Building and street labels
- Note any labeling found on equipment
- Main service, disconnects, meter locations including distance between
- Nautical direction
- Position, distance and clearance concerns of overhead electric service lines and/or other utilities in relation to the PV panels. If there is no clearance issue, simply state that on the site plan

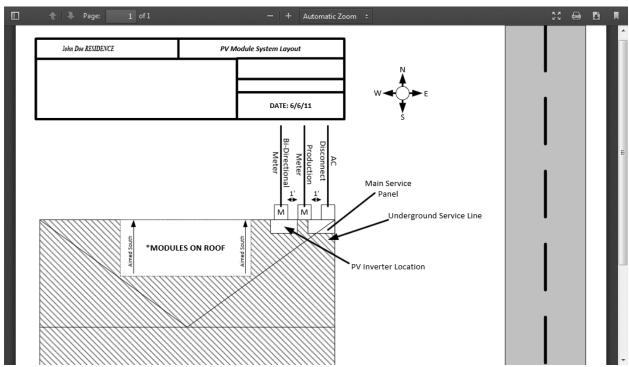


Fig. 11 - Site Plan Example

Submit Application Page

The final step of initial application submission is the **Submit Application page**, shown in **Fig. 12**. This page contains a Submit button that you can press to commit and submit the application when completed. If any required information has not been completed, the Submit button is disabled and information about the missing required information is displayed on this page.

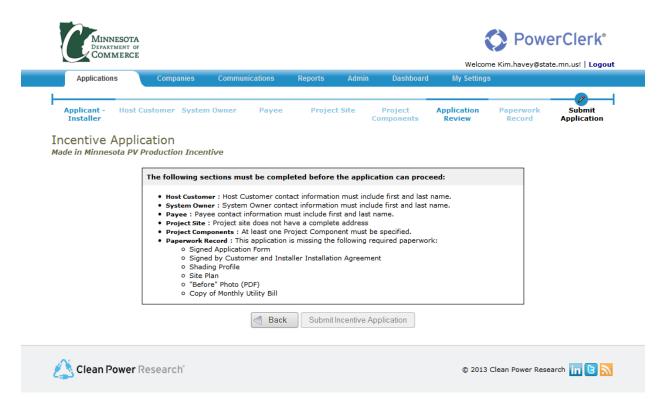


Fig. 12. Submit Application page

The Made in Minnesota (MiM) Solar Program is a Two-Step Application Submission Process?

The MiM programs follow a two-step process. In this two-step process, an initial submission "reserves" an incentive (this is often called a "Reservation Request") and a second submission occurs after the system has been built to request payment.

Project Components Page

The first page of the Notice of Completion Claim form is the **Project Components** page, shown in **Fig. 13**. This is very similar to the Project Components page from the original submission and allows you to submit the *as-built* system. It is prefilled with existing information, so if the as-built is identical to the proposed system, you don't need to change anything on this page. **If anything about the system has changed since submitting the application the application must be edited and the modification must be accurately reflected in the projects components summary. If anything is modified, the system performance and incentive amount are recalculated.**

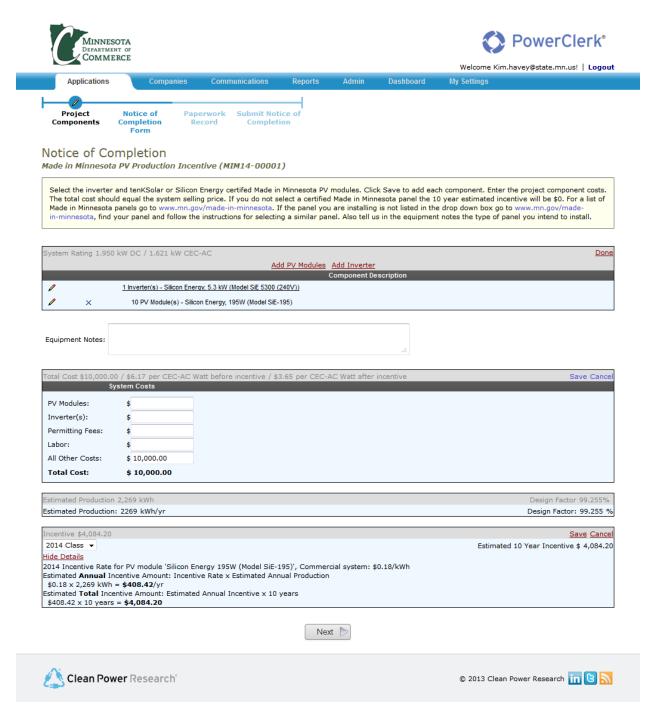


Fig. 13. Incentive Claim Form Project Components

Notice of Completion Form

The next step in the incentive claim process is the **Notice of Completion Form**, shown in **Fig. 14**, where the host customer, applicant, system owner and payee must sign and attest to the system being installed.

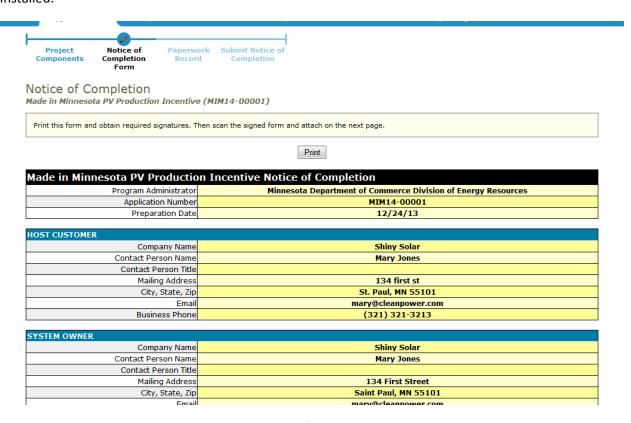


Fig. 14. Notice of Completion page

Paperwork Record Page

The next step is a **Paperwork Record page**, shown in **Fig. 15**, for supporting documents for the incentive claim submission. The set of supporting documents required here is different than the documents for original submission. The Made in Minnesota Solar Incentive Program requires submittal of a signed notice of completion, signed utility interconnection agreement, photo of the completed project and a final invoice from the installer marked paid.

The paperwork functionality is the same as the original submission: documents are either always required, or possibly required. Required documents must be attached or indicated before online submission will be allowed.

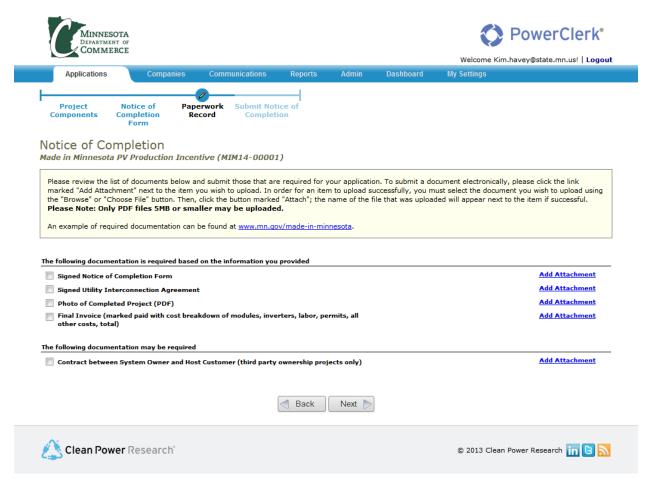


Fig. 15. Paperwork Record page

Submit Application Page

The final step is the **Submit Application page**, shown in **Fig. 16**, which contains a Submit button to allow submission of the online Incentive Claim form. If any required information has not been completed, the Submit button is disabled and information about the missing required information is displayed on this page.

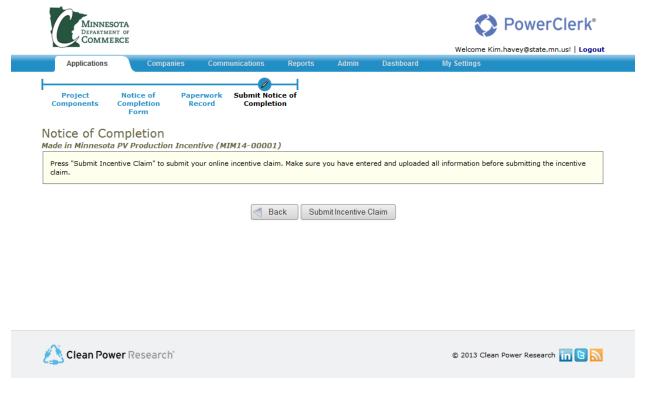


Fig. 16. Incentive Claim Form submission

What Happens After My Application is Submitted?

After initial submission of an incentive application, you may not edit the application information except at the incentive claim step. You are able to see any submitted applications in the main incentive application list including their current status. A "View" link is also available that brings up a single-page, non-editable summary of the incentive application.